FOOD MANUFACTURING INDUSTRY IN VIETNAM (2016-2022) (SHORT VERSION)



B&Company Vietnam Co.,Ltd

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Scope of research

The report based on VSIC code 10 to analyze about food manufacturing industry in Vietnam with time scope from 2016 to 2022

Food Manufacturing Classification

VSIC Code*	Industry Description
10	Manufacture of food products
101	Processing and preserving of meat and meat products
102	Processing and preserving of fisheries and fishery products
103	Processing and preserving of fruit and vegetables
104	Manufacture of vegetable and animal oils and fats
105	Manufacture of dairy products
106	Milling and manufacture of flour
107	Manufacture of other food products
108	Manufacture of feeds for cattle, poultry and aquatic animals

Source: Decision 27/2018/QĐ-TTg

Market size of food manufacturing

Revenue of companies in food manufacturing grew 1.5 times from 2016 to 2022 (with CAGR: 7.4%) to reach 66 Billion USD in 2022

Revenue of companies in food manufacturing*1 in 2016-2022

Unit: Billion USD



- In general, revenue of companies in food manufacturing witnessed significant growth over the last 6 years, especially since 2020 (2021-2022: 19.7%)
- Among the subsectors, the manufacture of feeds for cattle poultry, and aquatic animals accounted for the largest revenue with some typical companies such as C.P. Vietnam Livestock Corp

^{*1} Revenue of companies with the main registered VSIC code of 10; *2 VSIC code 102; *3 VSIC code 107, *4 VSIC code 108 Note: Assumed 1 USD= 25,465 VND (exchange rate on June 25 of Vietcombank)

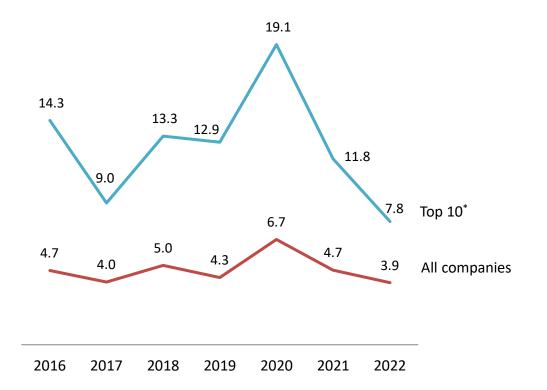
Source: B&Company database

Profitability and main players of food manufacturing

Profitability of top 10 companies is about 2 times higher than average level. Some main players in food manufacturing sector in Vietnam are C.P Vietnam Livestock Corp., Vietnam Diary Product JSC, Cargill Vietnam Co., Ltd, etc

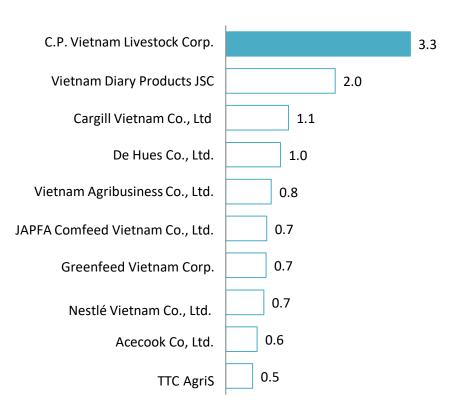
Profitability of food manufacturing in 2016-2022





Top 10 Highest Revenue Players in 2022

Unit: Billion USD



Note: Assumed 1 USD= 25,465 VND (exchange rate on June 25 of Vietcombank)

Source: B&Company database

^{*} Defined with the Top 10 highest revenue in 2022



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Founded in **Japan in 2001** as market research consulting and oversea expansion support based in Tokyo, we had expanded into **Vietnam since 2008** with 2 offices in Hanoi and Ho Chi Minh City. We have recently created a **database of over 900,000 companies** in Vietnam, which can be utilized to search for corporate partners and analyze the market

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